

ALL ABOUT SPANISH

Internship Placements Valencia, Spain

 **EUROACE**

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BIOMEDICINE/ LAB

ENGINEERING
R&D
TECH

Company example:

A lab that works on the development of projects related to digital manufacturing and its applications. It is also a center for training and research in the same field. It is equipped with software and manufacturing machines that allow professionals, staff, interns and university community, entrepreneurs and students, companies and organizations, to transform all the ideas and concepts into a reality and to accelerate the development of digital manufacturing.

The intern will be assigned tasks such as working and collaborating on current lab projects of the company, developing plans, making impressions of pieces in 3D, assembling different components, managing and solving issues of the project, and general maintenance of the lab itself and the instrument used.

Company example:

An experienced team of professionals helping to provide a personalized oncological diagnostic service through genetic testing to its clients. They achieve this by studying each patient's case to offer solutions that adapt to their individual characteristics by improving the efficacy of their treatments and minimizing adverse effects. Their objective is to help find the most suitable genetic test for each patient in a cost-effective manner. To do this, they employ the latest genomic technologies that help them identify the molecular case and they propose the best oncological

treatment. Their services include genetic counseling, clinical reports, therapies and laboratory investigations to name a few.

The intern will work directly with their supervisor, mainly observing and analyzing the techniques and therapies employed. They will assist with clinical reports, helping to interpret results (predictive, prognostic and diagnostic biomarkers) and will record data when necessary. The intern will get to observe laboratory and imaging investigations at first hand, gaining invaluable experience in the lab and genetics field.

BUSINESS ADMINISTRATION

COMMUNICATIONS
SPORTS
STARTUPS

Company example:

A fast-growing fashion company that is constantly innovating its products and improving customer service, they design jewelry with personality, both bohemian and minimalist, to wear at special events or to buy as unique gifts. They believe that quality is possible at affordable prices because every woman deserves to wear exclusive, unique jewelry items.

Tasks will include primarily supporting the Design and Product department, assisting staff in a variety of departments (Textiles, Design, Collections, Lab, Laundry), looking at processes and helping to improve

them, international expansion of the brand in new markets, adapting prices and tags to market and industry indicators, forming original content and doing translations, delving into digital marketing on social media platforms and improving customer service of marketing campaigns in order to generate greater business.

Company example:

A European Foundation whose mission is to empower people, institutions, and organizations with an innovative field and an entrepreneurial spirit to develop sustainable markets for the United Nations. This is achieved through partnerships, alliances, and efficient communications joining forces. They promote multiple networks and high-level events with the purpose of seeking resources and European funding related to the technological transfer, modernization and competitive development of public and private entities at all levels; international, regional and local.

The intern will help to develop and maintain a network of Spanish clients, local contacts and influencers, identify local market needs and relevant business opportunities, analyze and provide strategic advice about developing opportunities in the industry, and manage multiple complex priorities with tight deadlines in a high-paced environment.

COMMUNICATIONS

**BUSINESS
SALES
STARTUPS**

Company example:

One of the first Spanish accelerators driving new ideas that base their business model on Internet and mobile applications. The company currently has offices in five cities in Spain, allowing them to accelerate startups from all over the country at different stages. Their headquarters

are located in the heart of Valencia, the leading city when it comes to startups and accelerators in all of Spain. It has one of the most extensive entrepreneur ecosystems in the country, and great training access.

Tasks of the intern will be to create a campaign to promote the company as a brand in multiple global markets, to be in charge of developing this project by constructing a campaign plan and a marketing plan. Further tasks will include developing and publishing content for different platforms, social networks, performing advertising tasks, publicity campaigns, mass media, communication tasks, etc.

Company example:

A communications and marketing agency specialized in digital marketing and content. The agency manages and generates content for national and international celebrities, from ads to social media and online visibility.

The tasks and responsibilities of the intern will include creating digital campaigns for their clients, making follow ups, analyzing impact and results, and communicating strategies for better performance. Community management, liaising with partners and supporting the communications department are among other duties the intern will fulfill.

DESIGN

**ARCHITECTURE
ENGINEERING
FASHION**

Company example:

A swimwear brand that values craftsmanship and attention to small detail. Each of their prints are hand painted and then transferred onto materials resistant to water and sun. Their garments are made with the utmost special care, paying attention to details that enhance the beauty of women.

The intern's position consists of helping the CEO with development and improvement of the web platform, taking on marketing duties such as product detail and trend search, coordinating and planning digital marketing campaigns, editing video footage and photos using Photoshop, Illustrator, InDesign, After Effects or Premier Pro.

Company example:

An international publication devoted to creativity, visual culture and contemporary art and design. Among its contents are subjects related to industrial design, graphic design, interior design, fashion, photography, illustration, art, architecture as well as other cross-media disciplines. They are a 100% experimental platform, which goes beyond the limits of editorial work, generating an independent environment in which different viewpoints of contemporary culture converge with up to date information. Its contents, presented in a graphically innovative layout, offer a committed vision to design with a cutting edge style.

The intern will have tasks related to graphic design and layout, they will support with content creation for the magazine, create and design audiovisual pieces, help with video editing, and edit the web page and apps.

EDUCATION

LANGUAGE

NGO

TEACHING

Company example:

A private school founded in 1967 situated just a few kilometers from Valencia. The school offers bilingual Spanish and English education at pre-school and primary levels.

The intern will provide assistance in the classroom with one-on-one reading, oral presentations, individual group work, and supporting the creative subjects such as cooking, art and sports. The intern will also support

children with learning difficulties. Additionally, the intern will help with classroom administration assigned by the classroom teacher, such as photocopying and classroom decoration.

Company example:

A pioneer educational center in Spain, specialized in science and technology. They have four large areas in which students can develop skills in Science, Technology and Information. Their method focuses on Project Based Learning (PBL). Each student works on their own project that they develop with the guidance of the teachers. The teachers use a specialized methodology in STEM education (Science, Technology, Engineering and Mathematics) adapted to the individual abilities and needs of each student.

Interns will be supporting students from all ages starting at 7 years old developing different projects in Science, Technology and Information. The intern will also help teachers in multiple tasks they need support with. Additionally they will learn teaching methods and develop different techniques to engage with an audience.

ENGINEERING

ENERGY

R&D

TECHNOLOGY

Company example:

A B2B engineering firm that provides tailor-made projects to a variety of companies in multiple sectors. They have ample experience in fabrication and development of milling machines. They develop and manufacture CNC milling machines, CNC control, and software control. They always seek to guarantee the best-quality services to customers in every stage of development taking into account the latest engineering and technology advances. The intern will be integrated into an experienced team to develop innovative projects where they will have

the opportunity to participate in the different phases of the projects. The intern will be able to develop a 360° marketing strategy for the company, support the digital platform commercial interests, develop company profile and identity on numerous social media platforms, and communicate services and products to potential customers.

Company example:

This company is developing a new means of sustainable ground transportation with zero emissions to reduce travel time between cities - the hyperloop. They are working to create this efficient means of transportation using all electric vehicles, which can carry passengers at speeds over 1000 km/hour. They work hand in hand with existing industries such as railway, infrastructure and aerospace, to integrate development efforts and accelerate development, demonstrating the full potential of collaboration.

The intern will work on the company's current project related to the hyperloop, using their background of engineering.

FINANCE

**ACCOUNTING
BUSINESS
COMMUNICATIONS**

Company example:

A tax, labor and accounting consultancy firm which is also part of a law office specialized in Business Law. At the office they adopt a different working approach; instead of limiting themselves to accounting and pay slips, they prefer to work closely with their clients, getting to know their business needs. By doing this their team provides optimal service while saving vast resources and maintaining a proven record of solving problems efficiently.

The intern will collaborate with the financial department's daily tasks, manage customers' project operations and report on economic markets. In general, the intern will collaborate with and assist in all different tasks with all team-members, depending on the company's current needs, projects and client requests. Additional tasks may arise during the development of the internship.

Company example:

An all-in-one Advice Solution for firms and professionals to make the best financial decisions. They analyze portfolios including mutual funds, fixed incomes, stocks and cash. It is based on powerful algorithms and generates automatic MiFID II compliance reports to improve the processes of private investors, advisors and financial institutions.

The internship tasks will depend on the profile of the intern, either Finance or IT. Potential Finance tasks could include creating and managing advanced financial investment proposals or analyzing data from the digital marketing department. Potential IT tasks could include support with development of a financial chatbot, working with artificial intelligence systems, and adapting the virtual assistant to target specific markets.

HEALTHCARE

**HOSPITAL
SPECIALTY CLINICS
PHYSICAL THERAPY**

Company example:

A benchmark for private healthcare in the Valencia Region, this company also has centers in Barcelona, Zaragoza, Vizcaya, San Sebastián, Málaga and Madrid. Three pillars comprise the foundation of its healthcare philosophy: top-level professionals, cutting edge technology and personalized attention. This hospital has a total surface area of 15,000 square meters of hospital facilities in a free-standing building in the center of the city, capable

of blending a practical character with convenience for patients and relatives.

Interns will assist with patient care, work on the diagnostics and treatments of pathologies, and follow the guidelines of their direct internship supervisor at the hospital. Above all, the goal is always to improve the health of the patient, adhering to quality standards and optimizing resources.

Company example:

A fitness and wellness center in Valencia's city center designed to fit the needs of clients of all ages with personalized exercise activities available, ranging from beginner level to experienced athletes, as well as rehabilitation. The center provides specialists in sport injuries, health and fitness, weight loss as well as public examination preparations for firemen and policemen. The center includes a wide range of options for fitness: swimming pools, free bodybuilding, personal training, cutting edge technology and innovative equipment.

The objective of the interns is to understand the mechanisms of a sports center and be able to individually prepare safe, efficient and functional training sessions for clients. They will support and help the supervisor at the gym and the swimming pool, collaborate on designing training sessions, evaluate the physical condition of the users, and help out during training sessions on how to correctly perform the exercises.

HUMAN RESOURCES

BUSINESS CONSULTANCY NGOs

Company example:

An educational institution that employs techniques related to advancements made in education via

neuroscience. Here the students learn by means of emotions, deepening their memory and encouraging their creativity to create a more integrative training system. The school is very active and integrated in its surrounding community, as they strongly believe that schools are crucial for training and coexistence. Their goal is to share the educational process with families and their children, in order to successfully prepare their students with strategies competent for life.

The intern will be involved with the management and assistance to staff of an educational institution. They will undergo tasks such as managing the database of students and clients, reviewing workers files and general administration tasks, and developing company protocol concerning the integration of new employees into the system. Furthermore, creative tasks will be assigned such as developing welcome procedures as well as creating and implementing new projects.

Company example:

Founded in 2001, their primary aim is to increase the competitiveness of the companies they work with by optimizing their most valuable resource: people. Their mission is to provide their clients with innovative solutions in the human resources field. This company is young, innovative and proactive. Their team is both versatile and effective when it comes to achieving results in a range of fields. As well as improvements made in human resources, they strive to create organizational growth of the company, enabling all around growth and success.

The intern will assist with a whole range of projects, which may include but are not restricted to; designing training programs for companies, developing training methodology and documentation about such trainings, preparing company training programs, and attending internal meetings to prepare new projects. The intern's skills and academic background will play a role in their internship position, using their prior knowledge to support the endeavors of this ambitious team.

IT

ENGINEERING PROGRAMMING TECHNOLOGY

Company example:

A group dedicated to providing solutions in the field of information technology for both big and small companies. In 2005, they started to expand internationally and now have clients in Latin America, Europe, USA and the Middle East. They work with an extensive network of partners which include, but are not limited to, important software and hardware manufacturers, system integrators, and distributors. One of the few ERP implementers listed in the Top 50 Spanish IT companies. With a team of over 2,000 professionals, they guarantee the protection of technological investment within infrastructure and systems, as their expert team is certified by major manufacturers, therefore offering a personalized service with both flexibility and reliability to fit business requirements. Available Services include Professional SAP Services, Professional Adobe, IBM and Microsoft Services, Strategic Consulting in Technology and Business, Technical Training, Processes Reengineering, Design and IT Infrastructure, Sustainable Migration to the Cloud, Integration of Systems and Technology, Digital Strategy Development and Social Media Marketing.

The intern will be in charge of the maintenance of applications developed in JAVA or FLEX, undergoing projects depending on the requirements of the customer, analysis and prioritization of project requirements, codification of the project requirements, testing project development and contributing to the development process in order to achieve the expected results. They will directly assist the project manager with current work demands, with more responsibilities being assigned based on the intern's capabilities and skills.

Company example:

This company covers a range of areas including business

management, IT and engineering. They are a newly founded company with the mission of being a trusted technological partner for companies that want to develop or integrate solutions using Blockchain technology. They create, lead and visualize initiatives that contribute value to society and to companies through Blockchain technology. They are an IBM certified partner in this type of technology and responsible for a Blockchain development line in Alastria, a specialized Blockchain consortium formed by more than half of the IBEX35 companies (the 35 largest companies in the Spanish stock exchange). They have two offices, with the main headquarters located here in Valencia.

The main tasks the intern will be involved with are developing an improved business plan alongside the company CEO as well as performing communication and marketing tasks for the company focused on the expansion and recruitment of customers in Canada and the United States. Furthermore, they will need to develop clear and proven strategies to validate the new business plan, and if not feasible, will need to seek out alternatives and justify such changes. In addition, the intern will be trained in understanding the potential of new technologies for business in one of the best technology centers in Europe.

LOGISTICS

FINANCE STARTUPS TRADE

Company example:

Bidirectional B2B Marketplace adapted to the fresh produce industry that is revolutionizing the way of doing business in this sector. Thanks to AI, algorithms and bots, they connect companies depending on their specific interests. They streamline the trading process, avoid intermediaries, and save time, resources and money for the companies they work with. Logistics and negotiations

are integrated. Their long term vision is to become the Stock Market for the fresh produce industry.

The intern's tasks are related to a logistics assistant role, where they will learn how to perform stock valuation calculations, apply the established criteria and transfer the results to the designed format. The intern will also need to obtain necessary information from the different transport services through procedures established for the contracting of cargos and properly use warehouse management software to transmit, obtain and treat information.

Company example:

A startup that operates in the style and fashion industry. The company is making its customer service its mark of identity with a differential perspective to current e-commerce or online shopping. They are a startup that began within the Demium startup incubator and are exclusively a personal online shopper for children. They choose the children's clothes according to the preferences indicated by parents and send the items to be tested at home, where they can make a final decision before paying.

The intern will learn exclusively about operations, supply and sales in this start up company. Their responsibilities as an intern will involve supporting the operations team, digital development on multichannel platforms, supporting the supply chain foundations, issuing follow-ups, providing detailed reports based on orders and shipments, and other tasks related to current project demands. The intern will be required to use English skills in all parts of their role.

MARKETING

ADVERTISING
MEDIA
SPORTS

Company example:

A marketing and ads agency specialized in social media and SEO/SEM. They develop and design apps, catalogues, video marketing, web design and digital communications. The intern will take part in various projects that the company has in demand. The projects will all be related to external communications. The intern will gain experience with digital platforms, e-marketing, multimedia videos, and graphic design.

Company example:

A Spanish football club competing in the La Liga division in Spain. The club is expanding internationally through overseas academies and partnerships, and is working on promotional materials and campaigns to achieve their expansion goals.

The intern will manage the club's new business and social media accounts, be in charge of identifying key multimedia elements concerning digital football, adapt content to international markets (mainly by identifying the correct themes to promote, cutting video clips and creating subtitles when needed) and help build a stronger networking platform with media professionals from all over the world. Business specific interns will be in charge of market research, prospective clients, industry trends analysis and contact with potential partners.

NON PROFIT ORGANIZATIONS

EDUCATION
ENVIRONMENTAL CONSERVATION
HUMAN RIGHTS

Company example:

An independent, non-profit, self-governed organization dedicated to defending, promoting and protecting human rights. Their goal is to contribute toward influencing

changes in attitudes and behavior within society by assessing the current situation of justice and promoting values such as peace, democracy and solidarity, both in Spain as well as in developing countries such as Africa, Asia, and Latin America. This organization provides tools and programs to people that are in difficult situations such as circumstances of inequality or those at risk of social exclusion.

The intern will organize events, help design a plan to increase donors and work in the marketing department using online platforms (campaigns through email, social media etc.). To do this they will develop and prepare projects in Logical Framework and work on the presentation of these projects to different financial supporters. Other tasks that the intern will be required to undergo are collaborating with the International Cooperation Department concerning international projects, supporting local projects such as working with children at risk of social exclusion, taking part in the promotion and organization of events related to social awareness and training programs, and assisting with a course on children's rights and youth education.

Company example:

A local non-profit organization, founded in May of 2016, aiming to help people in the city of Valencia who want to improve their quality of life. They help to improve the quality of life of those in need not only through physical materials but also through training, workshops, problem solving, and accompaniment. They focus exclusively on the following groups: homeless people, youth in families without resources, people with low income, immigrants, women who are victims of gender violence, elderly populations, people with disabilities, people suffering from addictions, and in general, people at risk of social discrimination.

The tasks the intern will undertake are directly associated with the organization's objectives and philosophies. The responsibilities of the intern will include local maintenance and customer service in the day care center for the

homeless, developing games and team building activities for collaborative workshops, helping with the construction of carpentry and crafts, assisting with classes and teaching underprivileged children or helping them with homework tasks, delivering food to the homeless, assisting study support staff and generally helping with training programs and events.

PUBLIC RELATIONS

COMMUNICATIONS

MUSIC

SOCIAL MEDIA

Company example:

A company with over 40 years of experience in the entertainment industry. Their main services include artist management, production, and development of entertainment events. They are specialized in live music events and organizing concerts for national and international artists throughout Spain, especially in Valencia and the surrounding areas. They represent a wide variety of artists, orchestras and bands that hold over 1,200 performances annually. They also organize and participate in the management of several large music festivals across the country.

The tasks and responsibilities of the intern will include creating content for digital platforms, collaborating with the communications department, participating in the planning and organization of digital campaigns for music events, and working with social media and web pages.

Company example:

Founded in the year 2000 and known as the monthly English magazine of Valencia, this magazine covers a wide range of subjects including food, culture, history, sports, nightlife, clubbing, live music, shopping and more. Described as the 'Time Out' of Valencia, it has been

recommended locally, nationally and internationally by The Times, The Guardian, Time Out, Rough Guide, Lonely Planet, Let's Go, Footprints, CNN.com, El País and many more.

The intern's tasks will be related to journalism. They will create and edit key articles for the magazine and website, and will use wordpress for administering the online magazine by uploading articles, reports, listings, etc. The intern will also help to manage the social media accounts, such as facebook and instagram, by creating new and interesting content about the city of Valencia.

RESEARCH

ENVIRONMENTAL LAB TECHNOLOGY

Company example:

A company specialized in the development of new applications with drones, especially for rescue and emergency services. They are currently working on a rescue drone which will be installed on the beaches of Valencia and Sagunto (25 km North from Valencia). What's more, they provide geomatics services with drones and training classes for advanced RPAS pilots.

The intern will develop essential skills in this field by being involved with supporting the technical team, reporting on flight efficiency and effectiveness, designing and manufacturing support, researching ways in which equipment can be improved and carrying out data collection and analysis.

Company example:

A research, development and technological innovation center that works to improve the Mediterranean environment. They focus on offering comprehensive proposals for environmental management concerning

the atmosphere, ecosystems, human activities and their interactions. Their activities range from basic research to finding solutions for high priority environmental problems. They also work on the development of new technologies and applications which are set up as pilot projects so that any advancements made can be demonstrated on the management scale. Therefore, these activities are essentially pre-competitive R&D in nature. R&D activity also leads to scientific counseling tasks, with the team making contributions to environmental management policy making on various levels, from the local level to that of the European Union.

The intern will participate in experiments carried out in the high volume outdoor simulation chamber EUPHORE (European Photo Reactor). The internship placement will focus on the development and implementation of current projects, both locally and internationally. The intern will work directly with the internship supervisor assisting with research tasks and findings, testing equipment, translations, reviewing policies and managing databases.

SALES

COMMUNICATIONS MARKETING TOURISM

Company example:

This is a company providing complementary tourist services dedicated to bicycle rental, the organization of guided tours, luggage collection, and other services related to tourism.

The intern's tasks will include bike rental and management of tour reservations, enabling opportunities to learn about customer service and efficiency in this area. The position will also involve updating social networks on a regular basis and adding new content to the web page. The

intern will be required to execute marketing strategies and improve the business' online profile, such as on Google business and other key platforms.

Company example:

An online store that provides e-commerce service to its customers who want to buy specific items related to the pool and the beach. Through an Android/iOS app, the customer can select which products they want from different options available. The company is currently expanding to Germany, France, Italy, Portugal and the UK.

The intern will develop and implement a scalable business model and compare this with other current businesses. The position will involve managing relationships with customers, improving control systems and helping to expand the company abroad. More duties will be assigned based on the intern's skill set and the company's current requirements.

TOURISM

**HOSPITALITY
MARKETING
TRAVEL**

Company example:

A top e-commerce site for tours and touristic activities in developing countries, especially Latin America. This company works in collaboration with selected local agencies, offering amazing experiences at unbeatable prices, providing a reliable service meeting all the travelers' requirements.

The intern's main tasks will be to explore the new key markets and test their services by developing a fast marketing and sales strategy. To do so, the intern will create social media buzz, liaise with local bloggers and influencers to promote their services and illicit communication with the clients. The intern will work directly with the team, working

towards their current objectives and assisting all of the departments with required tasks, to gain an integrative experience in the tourism sector.

Company example:

An accommodation agency specializing in providing rooms for university students and leisure services, aiming to create an unforgettable and high quality living experience for students. They are an initiative created by and for students, and that's why they are specialized in this living sector. Their overall aim is to provide students with what they need: a superb place to live and study, with nearby transport networks to improve quality of life. They strive to maintain good relations with all of their clients.

The intern will work alongside the accounting and administrative team, fulfilling various tasks related to business organization and development. Some of these tasks will include managing the meetings calendar for different department representatives, making account entries and creating invoices when necessary, gathering support documents for the supervisor's current projects, receiving training on the company's methods and systems, working with trained accountants completing weekly and monthly reports, and performing general administration tasks in a high paced startup environment.

CONTACT



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